



# Sign Up NOW for the 18<sup>th</sup> Annual WESO Entrepreneur Fest Saturday, November 5<sup>th</sup>, 2022

[wesoweb.org](http://wesoweb.org)

**Who:** WESO Members and other Local Business Owners

**What:** WESO Entrepreneur Fest

**When:** Saturday, November 5<sup>th</sup>, 12-4 pm (Vendors set up from 9am-12pm)

**Where:** Ashland Hills Hotel and Conference Center, 2525 Ashland St, Ashland

**Cost:** FREE ADMISSION for attendees. (Vendor tables at additional cost – see below)

**Why:** Promote your business, sell products and network with other local business owners.

**Event Agenda:** Network, network, network! Mingle, network, and sell!

Raffle drawings to support Community Works – Dunn House Shelter.

We fill up the vendor spaces every year so apply soon! We get good attendance as this event has **FREE admission** for attendees! Encourage everyone you know to bring business cards and come to this event!

***Please read carefully and keep this page for your reference!***

1. One franchisee or MLM per company – check for priority with Lisa Schweickert at [events@wesoweb.org](mailto:events@wesoweb.org) or view the vendor list on the website BEFORE applying.
2. \$100 fee for WESO member for a full table. (Join WESO now and get the member price!)
3. \$150 fee for non-member for a full table.
4. \$65 fee for WESO member for a half table. (Join WESO now and get the member price!)
5. \$85 fee for non-member for a half table.
6. Each space includes one table (or half table) INCLUDING TABLECLOTH. (1) chair is at each table space.
7. Set Up: The conference center doors will open at 9:00 am sharp. No Early Set Up will be allowed. All participants are responsible for their own set-up. *Please keep in mind the length of the event and the close quarters with your table neighbors when packing items to bring to the event. Your area is only your table top, these are not 'booths.'* All packing and storage must be out of sight by 11:30 am.
8. No break-down prior to 4:00 pm and all tables must be cleared by 5:00pm.
9. Doors open at 12:00 pm sharp for all public attendees.
10. Tables are assigned before the event. No special requests for location. Full tables will be 6 ft. or 8 ft. long. Specific table sizes cannot be guaranteed.
11. Sign up online at [WESOWEB.ORG - UPCOMING EVENTS](http://WESOWEB.ORG - UPCOMING EVENTS)
12. EARLY BIRD PRICE DEADLINE FOR APPLICATIONS IS Friday, October 21, 2022!
13. A \$35.00 LATE FEE WILL BE ADDED IF APPLICATION IS RECEIVED AFTER 10/21/2022 (and space is still available)
14. No refunds on cancellations after the early bird price deadline (10/21/2022).

Questions? Email Lisa Schweickert at [events@wesoweb.org](mailto:events@wesoweb.org)



## More Ways to Advertise at the WESO Entrepreneur Fest!

### Raffle Prize Baskets

Advertise your business by donating items for our raffle prize baskets to help raise funds for **Community Works – Dunn House Shelter**. Many prize baskets will be raffled off, so give one, two, or more items for these baskets.

In past years, we've loaded our raffle prize baskets with 8 to 10 items such as bottles of wine, coffee shop cards, restaurant gift certificates, cookies/candy, t-shirts, caps, mugs, clothing store certificates, bookstore gift certificates, kitchen accessories, grocery store certificates, and MUCH more. Your donation will help us raise even more money for Community Works - Dunn House Shelter.

And you, too, can buy raffle tickets at the event or in advance on the website. Check the website [wesoweb.org](http://wesoweb.org) for the link to buy online.

Your donations will be publicized at the event, in our monthly e-mail, and on our web site for the next year.

### Gift Bags

Want to have a big impact with small items?

**At no extra cost, vendor/exhibitors can donate “goodies,” coupons, or other small items/samples for gift bags that attendees will receive at the door (100 items or coupons are needed for the bags).**

Not sure what is a good item for the gift bags?

Coupons are great ways to get more customers for your business. Small promotional items, such as pens, magnets, candy bags, or note pads, are useful items at a low cost.

Attach your business card if the items are not preprinted with your business name.

Questions about prize or gift donations or want to know where to drop them off?

Contact Michelle Machen at [mrmac601@gmail.com](mailto:mrmac601@gmail.com).



# Saturday, November 5<sup>th</sup>, 2022

## WESO Entrepreneur Fest Application

**EARLY BIRD PRICE DEADLINE: October 21, 2022**

Keep the vendor information for your reference.  
It's easy to register and pay online at [wesoweb.org](http://wesoweb.org)  
Or, you can pay by mail: just return this page with your payment. (address below)

**PLEASE FILL IN ALL THAT APPLY:**

- \_\_\_\_\_ \$100 fee for WESO member for one table (No table sharing)
- \_\_\_\_\_ \$150 fee for non-member for one table. (No table sharing)
- \_\_\_\_\_ \$65 fee for WESO member for ½ table\*\* (No table sharing)
- \_\_\_\_\_ \$85 fee for non-member for ½ table\*\* (No table sharing)
- \_\_\_\_\_ **LATE FEE** - \$35.00 (IF RECEIVED AFTER 10/21/2022)
- \_\_\_\_\_ WESO Membership Fee (See [wesoweb.org](http://wesoweb.org) for types and cost.)
- \_\_\_\_\_ TOTAL FEES PAID

\_\_\_\_\_ **CHECK HERE IF YOU NEED ELECTRICITY AT YOUR TABLE**

Your Name: \_\_\_\_\_

Business Name: \_\_\_\_\_ Phone: (\_\_\_\_) \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Email: \_\_\_\_\_ Website: \_\_\_\_\_

Type of product or service and name of franchise or MLM company (if applicable) \_\_\_\_\_

\_\_\_\_\_  
\*\*(Half tables only) IF POSSIBLE, I WOULD PREFER TO SHARE A TABLE WITH:

\_\_\_\_\_  
**REMINDERS:** Each space includes one table (or 1/2 table) with a tablecloth. (1) Chair will be at each table space. Tables are assigned before the event. No special requests for location. Full tables are 6 ft. or 8 ft. long. Specific table sizes cannot be guaranteed.

**YOUR VENDOR SPOT WILL NOT BE RESERVED UNTIL WE RECEIVE PAYMENT IN FULL.**

Questions: Contact Lisa Schweickert at [events@wesoweb.org](mailto:events@wesoweb.org).  
Mail application and payment to: WESO, PO BOX 1662, MEDFORD, OR 97501  
Or, register and pay online at **[wesoweb.org](http://wesoweb.org)** – It's fast and easy!