



Sign Up NOW for the 10th Annual WESO Networking Share Fair March 8th, 2012

Who: All current WESO Members and other Local Business Owners

What: WESO Networking Share Fair

When: Thursday, March 8th, 5–8 pm

Where: Ramada Inn, Convention Center, 2250 Biddle Rd, Medford

Cost: FREE ADMISSION for attendees. (Vendor tables at additional cost)

Why: Promote your business, sell products and network with other local business owners.
Donate a door prize to be given away that night for a shout-out for your business!

Event Agenda: Network, network, network! Announcements and introductions will be alternated with door prize drawings every hour. Appetizers will be available for vendors before the fair and during it. This event is designed for mingling and networking with WESO members and other local women in business. Sign up for your table today!

We are anticipating a good turnout of both vendors and attendees as this is our first year with **FREE admission** for attendees! Encourage everyone you know to bring their business cards and come to the fair!

Please read carefully as there are some changes from last year!

1. \$45 fee for current WESO members for one table.
2. \$60 fee for non-member for one table.
3. \$30 fee to share a table (Same fee for WESO Members or non-members).
4. Each space includes one table. (1) Chair is at each table and a limited number of additional chairs are available in the room.
5. **Set Up:** The ballroom doors will open at 3:00 pm sharp. No Early Set Up will be allowed. All participants are responsible for their own set-up. *Please keep in mind the length of the fair and the close quarters with your table neighbors when packing items to bring to the fair. Your area is the size of your table only, these are not 'booths.'*
6. All packing and storage must be out of sight by 4:50 pm. Some food will be available to **VENDORS ONLY** starting at 4:30pm so you may eat prior to the doors opening to the public.
7. No break-down prior to 8:00 pm and all tables must be cleared by 9:30pm.
8. Doors open at 5:00 pm sharp for all public attendees.
9. Location and table assignment are based on first-come, first-served and based on electricity requests. Tables will be 6 ft. or 8 ft. long. Specific table sizes cannot be guaranteed.
10. **DEADLINE FOR APPLICATIONS IS Friday Feb 24th, 2012!!**
11. **A \$15.00 LATE FEE WILL BE ADDED IF APPLICATION IS RECEIVED AFTER 02/24/12.** (Only if space is still available)

Questions? Email Amber Cortez at amber@excaliburcs.net or call 541-324-2879.



More Ways to Advertise at the WESO Networking Share Fair!

Prize Baskets

Advertise your business by donating items for our prize baskets. MANY prize baskets will be given away, so give one, two, or more items for these baskets. Merchandise samples, promotional items, gift cards, gift certificates, desk items or other items useful to businesspeople are great choices.

Your donations will be publicized at the fair, in our monthly e-mail, and on our web site for the next year.

Gift Bags

Want to have a big impact with small items?

At no extra cost, vendor/exhibitors can donate “goodies,” coupons, or other small items/samples for gift bags that attendees will receive at the door (150 items or coupons are needed for the bags).

Can't fit a vendor/exhibitor table into your schedule?

For the nominal fee of \$30, you can donate items/coupons for the gift bags, even if you are unable to make it to the fair. You'll get business advertising to the first 150 attendees who come to the fair!

Not sure what is a good item for the gift bags?

Coupons are great ways to get more customers for your business. Small promotional items, such as pens, magnets, candy bags, or note pads, are useful items at a low cost.

Attach your business card if the items are not preprinted with your business name.

Questions about prize or gift donations or want to know where to drop them off? Contact Lisa Schweickert at 530-475-3240 or membership@wesoweb.org.